

## 2023 FINANCIAL PERFORMANCE

## TOTAL REVENUE

2021

\$8.6 Billion

2022

\$9.2 Billion

2023

\$9.1 Billion

**↓** -0.4%

## **OPERATING** INCOME

\$361.1 Million

**1+5.6**%

\$338.8 Million

2021

\$341.9 Million

2022



2023







## **2023 REVENUE** ACE HARDWARE SUBSIDIARIES

**ACE RETAIL HOLDINGS** 786.4 MILLION -0.1%

**ACE** WHOLESALE **HOLDINGS 458.**0









SAME STORE SALES

-2.2%



**SAME STORE TRANSACTIONS** 

2020



-1.1%

2023 **ACEHARDWARE.COM** 

**VISITS** 

**+27%** 

SHAREHOLDER **DIVIDENDS** 

**1+3.5**%



**TOTAL** 

**REVENUE** 

OMNI

**REVENUE** +10%

\$292.9 Million \$314.4 Million

2021

Million

2022

\$356.5 **Million HIGHEST ON RECORD** 2023

"I'm pleased to announce record operating income, record shareholder distributions, and record contributions to our charitable foundation... With shareholder dividends of \$356.5 million and pre-tax return on equity of 38.7 percent, the Ace team is to be commended for the discipline, production, and stewardship with which they managed our resources and opportunities."

John Venhuizen - President and CEO, Ace Hardware Corporation









Raised more than \$23.6 Million

for Ace Hardware's charitable partners and programs