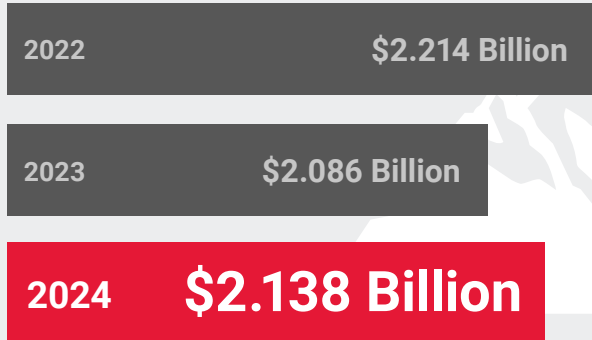


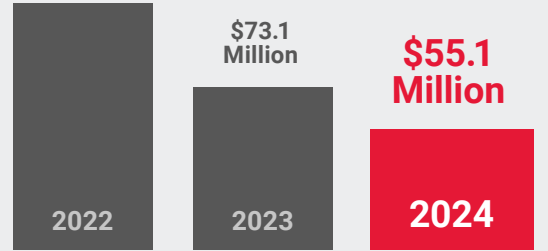
## TOTAL Q1 REVENUE



**+2.5%**  
vs 2023

## Q1 OPERATING INCOME

\$105.6 Million



**We exist to help others.**  
Celebrating 100 Years of Helpful.



**5,945**  
WORLDWIDE  
STORE COUNT



**+82**  
TOTAL NEW  
STORES IN 2024

## 2024 Q1 REVENUE ACE HARDWARE SUBSIDIARIES



## HIGHLIGHTS



**HIGHER GROUND**

Ace's Long-Term Growth Strategy



SAME STORE SALES



**+0.4%**



AVERAGE TICKET



**+1.1%**

## Q1 DIGITAL



**+9%**

acehardware.com  
REVENUE



MOBILE APP  
REVENUE

**+47%**

**+2.9%**

BUSINESS TO  
BUSINESS  
REVENUE



"Despite strong headwinds in California and Florida, our \$51.6 million of sales growth was fueled primarily by our 78 new domestic Ace stores, acquisitions by our Ace Home Services business, a 0.4 percent increase in same-store sales, and a 9 percent increase in our digital business. I want to thank the entire Ace team for their extraordinary efforts, particularly as it pertains to our 2.9 percent increase in same-store gross profit, and the 47 percent increase in our digital business through the Ace App."

John Venhuizen - President and CEO, Ace Hardware Corporation



**RANKED #5**  
ON ENTREPRENEUR'S  
2024 ANNUAL FRANCHISE 500